

HELLO!



Adil Hamid Business Development Director

In this fast-paced legal landscape, time is precious. So what if we could help to reclaim your time?

Welcome to Auxilio, your legal outsourcing partner.

We take the pressure off busy law firms like yours, doing repetitive, time-consuming legal work quickly, accurately and on your terms.

We know how challenging things can be for legal professionals, with a challenging market for talent, slimmer margins, and more demanding clients. Good news: Auxilio is here to help. Our award-winning service is designed specifically to help small and medium-sized law firms, our outsourcing solutions address these challenges directly.

Our skilled lawyers, clever technology and smart processes deliver quantifiable commercial results including significant cost savings and remarkable efficiency gains. We handle the repetitive, day-to-day work, leaving you to focus on growing your business.

We're passionate about making lawyers' lives better. See for yourself: contact me using the details below. I look forward to hearing from you.

<u>adil@auxiliouk.com</u> 🕓 <u>0207 031 9905</u>

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Auxilio provides award-winning outsourced legal services to busy law firms like yours, offering the best of both worlds - UK quality and account management combined with offshore cost savings.

As recognised by our recent win in the 'Start-Up Service Provider of the Year' category at the British Conveyancing Awards 2024, our outsourcing solutions get process-driven work done with ease. Our team of experienced lawyers help in improving turnaround times, boosting productivity, and reducing cost.

CONVEYANCING SERVICES

Our services cover everything from client onboarding, title reports, searches, lease abstraction, due diligence, and post completion tasks.

CORPORATE & COMMERCIAL

Our team supports corporate and commercial practices with contract management services.

Our streamlined and process-driven approach expedites the job of agreeing new terms, makes contract storage and retrieval more efficient and helps law firms deliver results for their clients more efficiently than ever before.

KNOWLEDGE & RESEARCH

Our legal and business research team gives you quick, easy access to the critical information you need.

From client due diligence to obtaining legal documents and monitoring emerging legislation, we tailor our services to meet your specific needs.



CONVEYANCING SERVICES



CONVEYANCING AWARDS 2024 WINNFR

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Client Onboarding

We streamline and handle the process of taking new instructions. Our team meticulously review completed instruction forms, ensuring accuracy and prompt communication with clients to rectify discrepancies.

Title Check Reports

Our team is qualified to review freehold, leasehold, shared ownership and new build title checks for residential properties. The service includes checking and amending the Draft contract and Transfer Deed, raising the necessary title enquiries, and drafting the legal report on title. We can also review supporting documents which form part of the contract documentation. We will highlight any issues to the conveyancer.

Mortgage Offer Reports

Our skilled lawyers are qualified to draft mortgage offer reports. This includes reviewing the mortgage offer, term, loan, and special conditions.

Search Reports

Specialising in reviewing search results, our team draft comprehensive reports and raise necessary enquiries with the seller's solicitors. We can also facilitate the ordering of property searches.

Management Pack Reports

Creating comprehensive reports for Leasehold Management and Freehold with a Management Company is a particular focus of our team. This service includes drafting the report and raising all the necessary enquiries.

Post Completion

Our team is specialised in preparing AP1 and FR1 applications to submit to the Land Registry. We will also assist with Land Registry requisitions.

Comprehensive Due Diligence Reports

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Source of funds and proof of wealth reports are an essential part of a transaction. Our team draft full reports to the conveyancer showing how the clients proof of funds have been accumulated.

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COMMERCIAL

In the dynamic landscape of corporate and commercial law, efficiency, precision, and reliability are critical.

Our streamlined and process-driven approach expedites the job of agreeing new terms, makes contract storage and retrieval more efficient and helps law firms deliver results for their clients more efficiently than ever before.

Playbook-Based and Client Focused Contract Review

Every law firm and every law firm client has a different approach to contract review. That's why all our contract reviews are based on a bespoke playbook that we individually agree with each client. This enables us to be efficient, accurate, reliable and, importantly, bespoke in our reviews of a wide variety of agreements including Non-Disclosure Agreements, Master Service Agreements, licensing agreements and much more. Our approach ensures that we consistently deliver documents that meet our client expectations and requirements, while adhering to industry best practices.

Reviewing and Redlining

We have a dedicated team of professional experts who are proficient in reviewing a variety of legal documents. While undertaking contract reviews, our team ensures precision in language, compliance with legal standards and alignment with the client's objectives and priorities.

Contract Abstraction

We excel at playbook-based contract abstraction. By extracting, organising, and prioritising key legal clauses we facilitate informed decision making, helping your clients get to an agreement sooner.

Contract Database Creation and Management

The Auxilio team creates and keeps databases up to date with key terms from existing contracts. This central repository provides valuable insights for legal and procurement professionals, enabling you to improve compliance, obtain a holistic view of contractual obligations and milestones, and to proactively identify and mitigate risks.

We improve productivity and cut lead times, enabling you to deliver a world-class service to your commercial clients.

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Outsource research to Auxilio's team of professionals for an ondemand service that is fast, detailed and efficient.

Our dedicated research team can support you with both legal and business research, saving you valuable time and equipping you with the key insights you need to advise clients, and to win and develop new business.

All of our research team are UK law graduates, who are Lexis+ Legal Research Certified, specialising in both legal and business research, led by experienced senior research leader, Mark West, and working closely with other senior subject matter experts.

Bespoke Research

We understand that in the day-to-day of their work, legal professionals often encounter unique and intricate issues that demand in-depth research. Our Knowledge and Research team is experienced in detailed legal research. Whether it's diving into legal themes or exploring niche topics, Auxilio ensures that legal professionals have the insights needed to provide exceptional counsel to their clients.

Monitoring Legislation and Case Proceedings

Keeping abreast of legislative changes and ongoing legal proceedings is crucial for legal practitioners. Auxilio's research services include monitoring legislation, case proceedings, and other legal developments. By providing regular updates and summaries, we empower legal professionals to stay informed about changes that may impact their practice and clients.

Horizon Scanning

The legal landscape is constantly evolving, and anticipating future developments is essential to staying ahead of the curve. Auxilio's Knowledge and Research team conducts horizon scanning, assessing trends and potential developments in specific sectors or industries. This proactive approach enables legal professionals to position themselves strategically, identify opportunities, and better serve the evolving needs of their clients.

Centralised Research Support

We can go beyond individual tasks, to offer a centralised research function. Working in this way, our team will be your in-house research function, ensuring you have dedicated resources to rely on for a wide range of research needs.

SYSTEMS AND SECURITY

We can use your systems or deploy our own. Regardless of your choice, we know your information is extremely sensitive so we offer a multi-layered approach to safety and security.

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If you chose to use our system, we will deploy our Moxo Client Interaction Platform, built in partnership with world-leading financial institutions. The platform powers our digital business processes, offering rigorous compliance, privacy, bank grade security, and auditability. It includes features such as daily backups, multi-factor authentication, secure storage buckets for document control and real time anti-virus protection and scans for complete ransomware protection.



Whether we use Moxo or your system, we carry out all work securely via the ISO27001, SOC-1 and SOC-2 certified Microsoft Azure Virtual Desktop. We host data in the Azure cloud in the UK on secure Microsoft servers. This provides an extra layer of security encompassing document download/access restrictions, IP based restrictions, firewall, malware protection and daily backups.



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This Government-backed and industry-supported certification demonstrates that we operate to rigorous cyber security standards.

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YOUR EXPERT TEAM

Consider us as your strategic ally, industry experts who are dedicated to delivering you the results you deserve and the time savings you need.

Our team brings together a wealth of experience in legal services, business consultancy, and technological innovation. Auxilio is more than an outsourcing solution, we are your dedicated partner, ensuring a seamless journey towards enhanced productivity, reduced costs, and a future where your practice thrives.



Adil Hamid

BUSINESS DEVELOPMENT DIRECTOR

With over 12 years' expertise in Sales and Marketing, Adil boasts an enviable track record with professional services firms. His commitment lies in delivering excellence, ensuring each client experiences service tailored to their unique needs.

Sanjana Sarin

CORPORATE AND

Sanjana leads our Corporate and Commercial Services. A Solicitor of Scatland and the Supreme Court of England and Wales, she has over 16 years' experience as a Corporate lawyer in private practice and inhouse counsel and her expertise spans the UK and international arensa.



Anita Gibbs

CONVEYANCING SPECIALIST

A qualified Conveyancer and esteemed member of the Society of Licensed Conveyancers, Anta is licensed by the Council for Licensed Conveyancers. Her commitment to excellence and wealth of experience make her a valuable asset to our team, with over 30 years of experience in the legal industry.





Mark West

RESEARCH SERVICES Mark's passion for leveraging data and nisight to drive change makes him an invaluable member of our team. With over 20 years of experience, his expertise spans digital technologies like machine learning, robotic process automation, online diagnostic tools, analytics, and web chat. Mark is also a proud member of the Market Research Society and the Institute of Risk Management.



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Osman Ahmed HEAD OF LEGAL

Osman oversees our Delivery Centre, bringing 15 years of legal expertise form private practice and in-house legal counsel roles in telecommunications and finance. Holding LLB and LLM degrees from the University of London, Osman was called to the Bar at Lincoln's Inn, and is a valuable leader in our

Rowan Gilpin

Rowan has over 35 years business experience, including over 15 years at senior positions with outsourcing firms such as Integreon & Liberata. He has also served in senior positions including Finance Director in the real estate, IT & banking sertors



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CLIENT **CASE STUDY**

Sandra Rankine, Partner at Elliot Matthew Property Lawyers, highlights the transformative nature of our solutions, citing an impressive 33% cost saving and turnaround times halved.

By integrating with her workflow, Auxilio consistently delivers high-quality work that surpasses expectations. Sandra's endorsement stands as a testament to the service and profound impact we bring to legal practices. Choose Auxilio as your outsourcing partner for an experience marked by simplicity, reliability and extraordinary results, tailored to elevate your practice.



Sandra Rankine, Partner at Elliot Matthew Property Lawyers



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ABOUT AUXILIO

At Auxilio, we're working to create a future where legal professionals – unburdened by mundane tasks – can focus on what truly matters: delivering exceptional service, fostering client relationships, and driving success for their firms.

We achieve this in two ways:

1. Setting the Standard

At Auxilio, we set the standard for quality, cost and time improvements in the outsourcing industry. How do we know? Because we're data driven and measure everything. And our data shows we don't just meet our targets, we smash them.

2. Becoming a Strategic Ally

We forge enduring partnerships that enhance the professional and personal lives of the lawyers we work with.

What lies behind this?

Our founders, Adil and Issam Hamid were raised in Pakistan and educated in the UK. With a view of both these worlds, they could see how the wealth of underutilised UK educated legal talent in Pakistan could assist UK law firms struggling to resource their work. And so, Auxilio was born.

From the start, fairness has been our defining value: Auxilio's Pakistan-based employees receive a competitive salary, as well as quality training and exposure to the latest technology. Our UK based team is invested in the business, leads client relationships, develops our service offering and ensures that our high standards are consistently exceeded. Our colleagues aren't 'resources', they're our partners in delivery and innovation, meaning our law firm clients receive a thoughtful, engaged service from highly skilled professionals.



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